

# Transformation Hot Springs Wellness Experience Economy

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# TIP TOUCH International since 2004













LANCÔME















pullman



















- Business Development
- The « HOW of WOW! »
- Mystery visits & Performance audits

#### INNOVATOR

- Spa & Wellness concepts
- Signature Massages & Experiences

#### EDUCATOR

- Leadership for Spa Managers
- The « WELL-Come Attitude »
- Advanced Massage techniques





# TIP TOUCH International since 2004



#### **ACTIVE MEMBER**







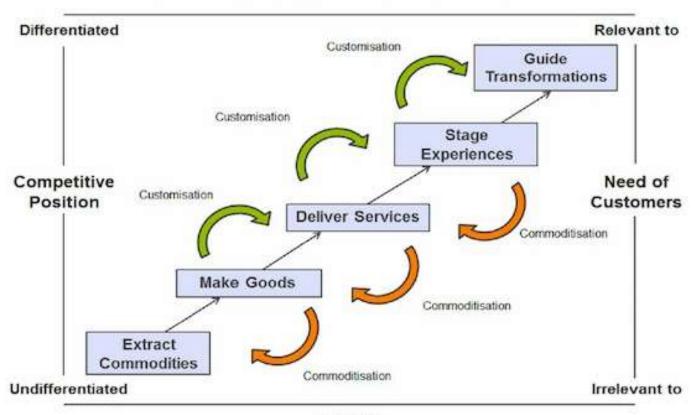




# TRANSFORMATION ECONOMY



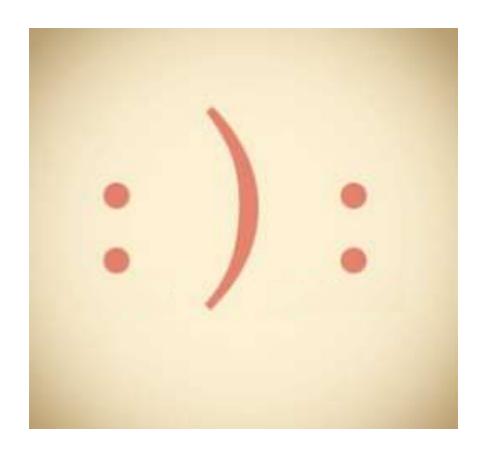
#### The Progression of Economic Value



Pricing

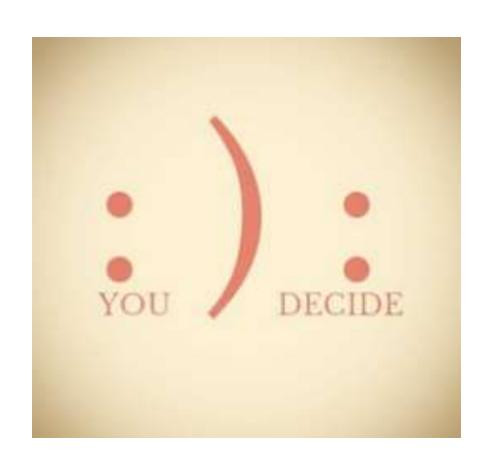






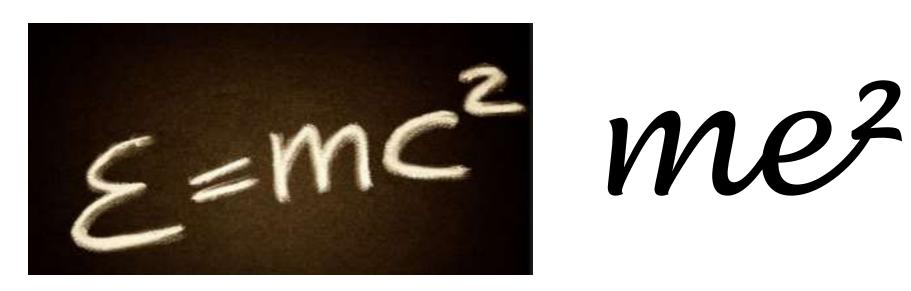


## IT'S ALL ABOUT...





### **SELF-OPTIMIZATION**



# GROW. RENEW. REPEAT.

#### • SPA:

- PLEASURE (Indulgence)
- ESCAPE (Check Out)
- WORK

Relaxation

**Enjoy a moment** 

**Passive** 

A break away from problems

An appetite to eat better

Chillin'

#### • WELLNESS:

- PREVENTION
- MINDFULNESS (Check In)
- TRANSFORMATION

**Optimization** 

**Change habits** 

Active

Facing & addressing problems

A yearning to cook better

Stimulating creativity

## A VALUE GENERATOR





About Us Programs Accommodations Activities Therapies

Nutrition



### A REVENUE AMPLIFIER







#### INTEGRATIVE WELLNESS PROGRAM

- Wellness screening to analyse key areas of health, including body composition, metabolism, oxygen distribution, heart function, circulation.
- In-depth discussion about guests lifestyle, concerns & personal goals, allows wellness experts to tailor-make a programme and achieve optimal results.
- Personalised schedule includes one spa treatment and one wellness activity per day, nutritional advice, as well as constant guidance from a Six Senses wellness expert at the hotel.

# THERMAL MEDECINE IN FRANCE



- 102 Thermal centers
- **563.253 curists** (18 days) (+4% / 2013)
- 10,1 M days of thermal treatments

•	Rhumatology	<b>77.8</b> %
•	Respiratory	7.8%
•	Phlebology	3.3%
•	Digestion	3.3%
•	Dermatology	2.4%
•	Psychosomatic	1.7%
•	Urinary	1.3%

# THERMAL MEDECINE IN FRANCE

### **BUDGET 2004-2014**





#### 9,5 M € invested by AFRETH:

- 7, 4 M € for SMR studies : aims to measure and prove the Medical efficiency given by thermal stays. (SMR: Rendered Medical Service)
- □ 2,1 M € for R&D studies

120 projects launched,

33 projects financed with an average of 300,000€ per study.

### THERMAL TOURISM



# A HEALTHY STRATEGIC CHOICE





MAKE HEALTH LAST



# A HEALTHY STRATEGIC CHOICE





AT LIMASSOL MARINA



Khose who do not know me will think that I'm exaggerating, but this is the place that caved my life I will forever be stankful for the arrazing things that Sanctum Spa and Fitness have offered me over the past five months. Even though I would like to shank every perion who works here, individually, for all their support, I will only mention two names: Andrea Aristidou and Stovia Stavrou Massire thank you to my beloved Andrea who is not only an excellent nutrition. It but an incredible human being. I've sail this before, but there are no words to describe just how much you have helped me! To Starras I would like to say a massive thank you for being the best trainer a person can have Thank you for making me feel like a wirser every single day seven when I was as my lowest You inspire me so much!

Dear Mr George,

The people in your exam are all stars, this place is too special Thank you for helping me find my space, my sime I really needed that.

Daphne XXX

# Let's keep in TOUCH...



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